Some browsers open the PDF in a viewer that does not support the direct addition of scores. Alternatively, you can add up the scores manually using the table on page 2.



# Ready to get stardet?

### Do you have what it takes to start a business? Complete the following questionnaire to find out.

- Those in my personal life (family, partner) stand behind me and know that they may have to make concessions, such as giving up vacations, etc.
- a. No
- b. My family or partner accept this decision, but grudgingly so.
- c. Yes, my family supports me and lends me strength.
- 2. I am prepared to work over 60 hours per week on a regular basis over a long period of time.
- a. No, that would be too much.
- b. Definitely.
- c. Mostly.
- 3. I am good with money.
- a. Somewhat I have a rough idea of my income and expenses.
- b. Yes, I have a clear understanding of my finances and ensure that I regularly save.
- c. No, I often spend more than I need or should.

  I don't currently have a clear overview of my finances.

- 6. If financial difficulties arise, my family or partner can support me without causing financial difficulties for themselves.
- a. I don't know
- b. No.
- c. Yes, they can support me.
- 7. If I set out to do something and it fails,
- a. It doesn't bother me; it happens to everyone.
- b. I'm disappointed and quickly give up.
- c. I look for a solution and stay calm.
- 8. In the last two years, I've felt physically and mentally:
- a. Fit as a fiddle.
- b. Often worn out, sometimes for longer periods.
- c. Mostly fit, sometimes a bit worn out.

- I can manage without a secure income during the start-up phase.
- a. Yes, I can manage.
- b. No, that would be too stressful.
- c. Yes, but I'm concerned.
- 5. If I don't immediately achieve my planned income, will my savings be enough to support myself (and my family)?
- a. For six months or less.
- b. For more than six months.
- c. I have no financial reserves available.



#### **Total points:**

What does your total mean? Find out on the next page.



# Test **Assessment**



## 0 - 5 points

The time might not yet be right for you to take on self-employment. Your idea may not yet be fully developed, or you may not feel ready. Take the time to thoroughly reconsider your plan and reflect on what personal or professional changes might be needed for you to successfully start a company. Alternatively, salaried employment may currently be the best option for you.

## 6 - 11 points

Sounds like you are on a promising path toward starting your own business. However, there may still be some challenges ahead of you. We recommend that you plan this step carefully and do not rush things. Take the opportunity now to talk to other self-employed people in your area. If you haven't already done so, put your business idea on paper and seek advice from experienced experts. For example, take advantage of a free initial consultation at the Economic Promotion Canton of Schaffhausen (Wirtschaftsförderung).

## 12 - 16 points

Congratulations - it looks like you are ready for the adventure of self-employment! You seem to meet essential requirements for successfully implementing your project. Flesh out your business idea or business plan, if you haven't already, and arrange your next steps for setting up a company. We suggest you reach out for a free initial consultation with the Economic Promotion Canton of Schaffhausen (Wirtschaftsförderung) to support you as you get the ball rolling.



If you have any further questions or would like to schedule an appointment, please do not hesitate to contact us: schaffhausen-area.ch

Note: This test provides an initial self-assessment, but does not replace a personal consultaition on setting up a company.